

Pro

Ideal for small to medium teams  
sales teams

Enterprise

Ideal for larger, global  
sales teams

PLAN BASICS		
Unlimited Calling (US & CAN)*	✓	✓
Unlimited SMS, MMS, and Group Messaging	✓	✓
Phone Number Included	1 Local Number	1 Local Number
Mobile & Softphone App Support	✓	✓
Call Recording	Automatic	Custom
Additional Numbers (Individuals)	Local or International	Local or International
COACHING & REPORTING		
Rep Leaderboards	✓	✓
Coaching Groups for Reps	✓	✓
Call Monitoring (Listen In, Barge, Take Over)	✓	✓
Analytics & Reporting	Advanced	Custom
Manager Alerts	✓	✓
Real-time Rep Recommendations	✓	✓
Call Transcriptions	✓	✓
Call History	✓	✓
Speech Coaching	✓	✓
PRODUCTIVITY & INTEGRATIONS		
Salesforce Powerdialer	✓	✓
Local Presence Dialing	✓	✓
Automated Post Call Notes	✓	✓
Voicemail Drop	✓	✓
Salesforce (SalesCloud) Integration	✓	✓
HubSpot Integration	✓	✓
Online Meetings (UberConference)	✓	✓
G Suite Integration	✓	✓
Office 365 Integration	✓	✓
Zapier Integration	✓	✓
Outreach Integration	✓	✓
API Developer Access		✓
SUPPORT		
Knowledge Base	✓	✓
Community Forum	✓	✓
Phone Support	24/7	24/7
Chat Support	24/7	24/7
Dedicated Account Manager	Call for Details	Call for Details
Professional Deployment Services	Call for Details	Call for Details
Service Level Agreement (SLA)		✓
Retention Policies		Call for Details

\*Excludes toll-free numbers. Regular numbers fall within a fair use policy of 3,000 outbound minutes, calculated as an average across all Dialpad Sell users.

Don’t see something you’re looking for? Reach out to our sales team to inquire about features and functionality.